

Personal Commitment

I commit to closing my circles and completing my action steps daily for the next 30 days. And, if I miss a day or two, I promise not to give up; I will pull myself up and get today's power hour done!

Signed

PREP | INTRO





Systematically get organized, save time, and build authentic and valuable relationships.

Engage and easily Connect with at least 5 contacts per day!

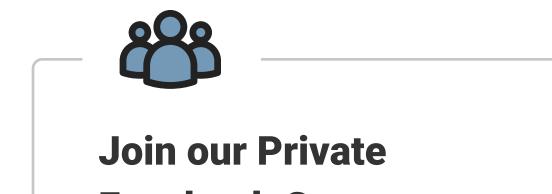
Reinforce + Validate value with contacts, clients and other professionals.

Empower prospects to take action and clients and advocates to introduce you to friends, family & colleagues!



Maximize your success

Get a success partner or two to take the challenge with you. Hold each other accountable to finishing the challenge. Message a screenshot daily of your completed CircleCloser Dashboard to your partner(s).





What to Remember

Always value the relationship above the sale. Your service comes before the business transaction. Seek to serve first, stay in the make someones day mindset!

Facebook Group

Be encouraged, inspired and accountable during your challenge.

Visit the resource page below, click join group and request access.



https://circlecloser.com/kickstart-resources/

WEEK #1 | SYSTEM



Day #1

- **Get a Success Partner**
- Set Income Goal
- **Select Contacts to Import**
- **Rank Contacts**
- **Create Your WHY**

Day #2

- Complete any Set Up steps you didn't finish yesterday
- Watch training, "How to Crush Your Power Hour"
- **Close Your Circles**

Day #3



TRAINING RESOURCES What Are Connects? \triangleright Who's Up Next? \triangleright **Using Scripts** \triangleright Eric's Top Tips for Crushing a Power Hour (PDF) How to Crush Your Powerhour Why Ranking is So Important \triangleright How to Create Your WHY

Importing Contacts

SETUP HELP

- 1. Import your Phone Contacts
- 2. Import your contacts from CSV \triangleright
- (▷) 3. Import your FB friends



Close Your Circles

Day #5

Close Your Circles

Day #6

Close Your Circles

Day #7

Catch up on any action steps from the week you missed

Access all resources here:

https://circlecloser.com/kickstart-resources/



For detailed instructions on importing more lists, visit Help Center

FAQS



Does CircleCloser send texts or FB messages?



What are "Real Talks" and "Adds"

at the top of the dashboard?





WEEK #2 | ENGAGE



Day #8

Plan when to Close Your Circles
each day this week and put it into
your calendar

Day #9

- Read blog "Do Your Connections Lead to Conversations?"
- **Close Your Circles**

Day #10



Day #11



Close Your Circles

FOCUS

Engage your contacts in great conversations! Be interested, look for ways to help, and when appropriate share about real estate and why you are so passionate about it.

TRAINING RESOURCES

- What is a Real Talk?
- Setting Follow Ups?
 -) How to Use Scripts in CircleCloser

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"Do Your Connections Lead to

Conversations?" Blog



O Close Your Circles

Day #13

O Close Your Circles

Day #14

Close Your Circles + catch up on any action steps from the week you missed

Access all resources here:

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FAQS



Does CircleCloser have a mobile app?



Can I see a list of what I completed today?





WEEK #3 | REINFORCE & VALIDATE



Day #15

Plan when to Close Your Circles each day this week and put it into your calendar

FOCUS

Reinforce and Validate your value with your relationships. Be consistent, caring and remember that Following Up is an act of love!

Day #16

- Watch training, "How to Follow Up Like a Pro"
- **Close Your Circles**

Day #17



Close Your Circles

Day #18



TRAINING RESOURCES



Follow Up Like a Pro



How to Prioritize Your Day

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Ranking your Network: Why it's important for your business



Close Your Circles

Day #20

Close Your Circles

Day #21

Catch up on any action steps from the week you missed

Access all resources here:

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FAQS



Is there a way to merge contacts?



How do I change a followup date?





WEEK #4 | EMPOWER



Day #22

Plan when to Close Your Circles each day this week and put it into your calendar

FOCUS

Empower your prospects to take action and your clients to introduce you to their friends. Focus on asking for the sale and getting introduced this week!

TRAINING RESOURCES

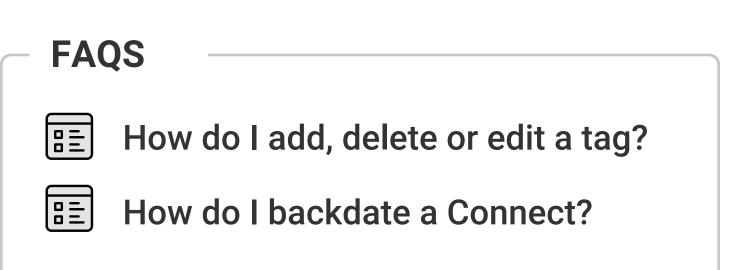


Improve Your Success Habits



How to Create a Transaction in

CircleCloser



Day #23

- Watch training, "How to Create a Transaction in CircleCloser"
- Close Your Circles

Day #24



Day #25



Close Your Circles



Close Your Circles



O Close Your Circles

Day #28

Catch up on any action steps from the week you missed



 Commit to Closing Your Circles even after this challenge ends
Plan when to Close Your Circles each day this week and put it into your calendar



Close your Circles





Access all resources here:

https://circlecloser.com/kickstart-resources/