



Personal Commitment

I commit to closing my circles and completing my action steps daily for the next 30 days. And, if I miss a day or two, I promise not to give up; I will pull myself up and get today's power hour done!

Signed



S E R V E

Systematically get organized, save time, and build authentic and valuable relationships.

Engage and easily Connect with at least 5 contacts per day!

Reinforce + Validate value with contacts, clients and other professionals.

Empower prospects to take action and clients and advocates to introduce you to friends, family & colleagues!



Maximize your success

Get a success partner or two to take the challenge with you. Hold each other accountable to finishing the challenge. Message a screenshot daily of your completed CircleCloser Dashboard to your partner(s).



Join our Private Facebook Group

Be encouraged, inspired and accountable during your challenge.

Visit the resource page below, click join group and request access.



What to Remember

Always value the relationship above the sale. Your service comes before the business transaction. Seek to serve first, stay in the make someones day mindset!



Access Resources



<https://circlecloser.com/kickstart-content/>

Day #1

- Watch "Day 1 Q&A" (Replay)
- Get a Success Partner
- Set Income Goal
- Select Contacts to Import
- Rank Contacts
- Create Your WHY

Day #2

- Complete any Set Up steps you didn't finish yesterday
- Watch training, "How to Crush Your Power Hour"
- Close Your Circles

Day #3

- Close Your Circles

Day #4

- Close Your Circles

Day #5

- Close Your Circles

Day #6

- Close Your Circles

Day #7

- Catch up on any action steps from the week you missed

Access all resources here:

<https://circlecloser.com/kickstart-content/>

TRAINING RESOURCES

- What Are Connects?
- Who's Up Next?
- Using Scripts
- Eric's Top Tips for Crushing a Power Hour (PDF)
- How to Crush Your Powerhour
- Why Ranking is So Important
- How to Create Your WHY

SETUP HELP

Importing Contacts

1. Import your Phone Contacts
2. Import your contacts from CSV
3. Import your FB friends

For detailed instructions on importing more lists, visit Help Center

FAQS

- Does CircleCloser send texts or FB messages?
- What are "Real Talks" and "Adds" at the top of the dashboard?

Get Videos and Links on the Kickstart Resources Page!



Day #8

- Watch “How to Create...” (Replay)
- Plan when to Close Your Circles each day this week and put it into your calendar

Day #9

- Read blog “Do Your Connections Lead to Conversations?”
- Close Your Circles

Day #10

- Close Your Circles

Day #11

- Close Your Circles

Day #12

- Close Your Circles

Day #13

- Close Your Circles






Day #14

- Close Your Circles + catch up on any action steps from the week you missed



FOCUS

Engage your contacts in great conversations! Be interested, look for ways to help, and when appropriate share about real estate and why you are so passionate about it.

TRAINING RESOURCES

-  How to Create Natural Transitions to Talking about Real Estate (Replay)
-  What is a Real Talk?
-  Setting Follow Ups?
-  How to Use Scripts in CircleCloser
-  “Do Your Connections Lead to Conversations?” Blog

FAQS

-  Does CircleCloser have a mobile app?
-  Can I see a list of what I completed today?

Access all resources here:

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Get Videos and Links on the Kickstart Resources Page!



Day #15

- Watch “Be Consistent...” (Replay)
- Plan when to Close Your Circles each day this week and put it into your calendar

Day #16

- Watch training, “How to Follow Up Like a Pro”
- Close Your Circles

Day #17

- Close Your Circles

Day #18

- Close Your Circles

Day #19

- Close Your Circles

Day #20

- Close Your Circles





Day #21

- Catch up on any action steps from the week you missed



FOCUS

Reinforce and Validate your value with your relationships. Be consistent, caring and remember that Following Up is an act of love!

TRAINING RESOURCES

-  Be Consistent and Never Miss a Follow Up (Replay)
-  Follow Up Like a Pro
-  How to Prioritize Your Day
-  Ranking your Network: Why it's important for your business

FAQS

-  Is there a way to merge contacts?
-  How do I change a followup date?

Access all resources here:

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Get Videos and Links on the Kickstart Resources Page!



Day #22

- Watch “Get More Introductions” (Replay)
- Plan when to Close Your Circles each day this week and put it into your calendar

Day #23

- Watch training, “How to Create a Transaction in CircleCloser”
- Close Your Circles

Day #24

- Close Your Circles

Day #25

- Close Your Circles

Day #26

- Close Your Circles

Day #27

- Close Your Circles




Day #28

- Catch up on any action steps from the week you missed



FOCUS

Empower your prospects to take action and your clients to introduce you to their friends. Focus on asking for the sale and getting introduced this week!

TRAINING RESOURCES

-  Get More Introductions (Replay)
-  Improve Your Success Habits
-  How to Create a Transaction in CircleCloser

FAQS

-  How do I add, delete or edit a tag?
-  How do I backdate a Connect?

Day #29

- Commit to Closing Your Circles even after this challenge ends
- Plan when to Close Your Circles each day this week and put it into your calendar

Day #30

- Close your Circles

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